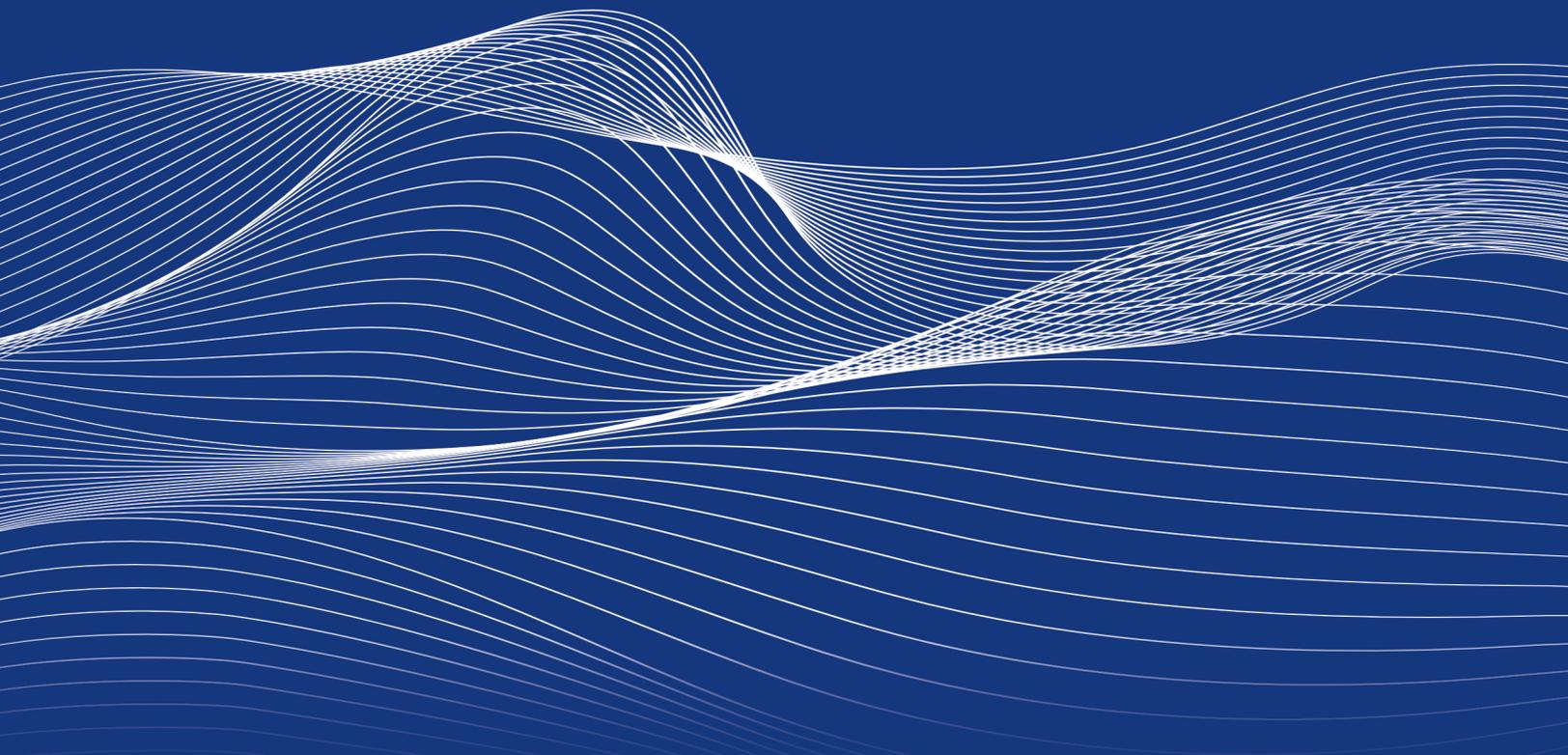


COEUR D'ALENE MARKET REPORT

DECEMBER 2021

Trends, Opportunities and Challenges in the
Coeur d'Alene Real Estate Market



Housing demand continues to outpace supply, as home sales continue to cool.

Average Sales Price

\$641,905

Up 8.4%

Current Listing Inventory

415

Down 6.7%

Average Days On Market

80

Down 34.4%

Median Sales Price

\$515,000

Up 34.5%

Closed Sales

339

Down 9.1%

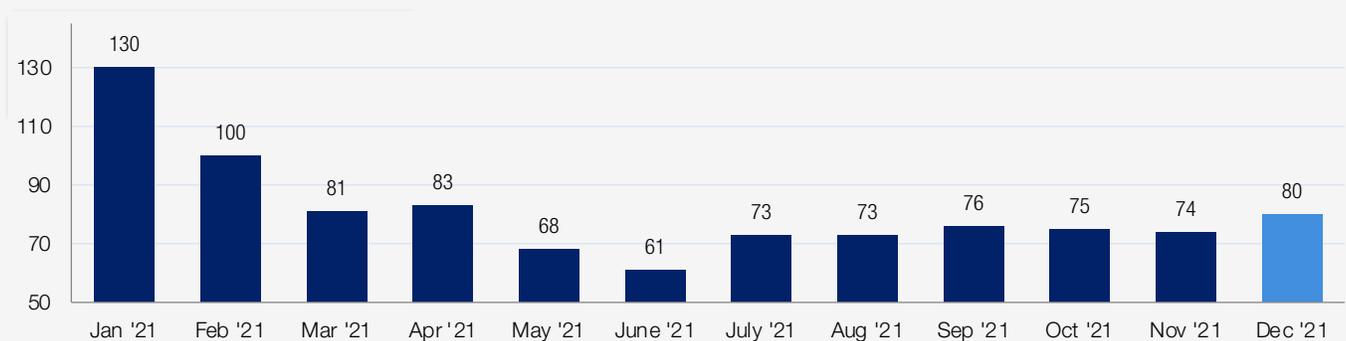
Annual Residential Sales

5,626

Down 10.2%

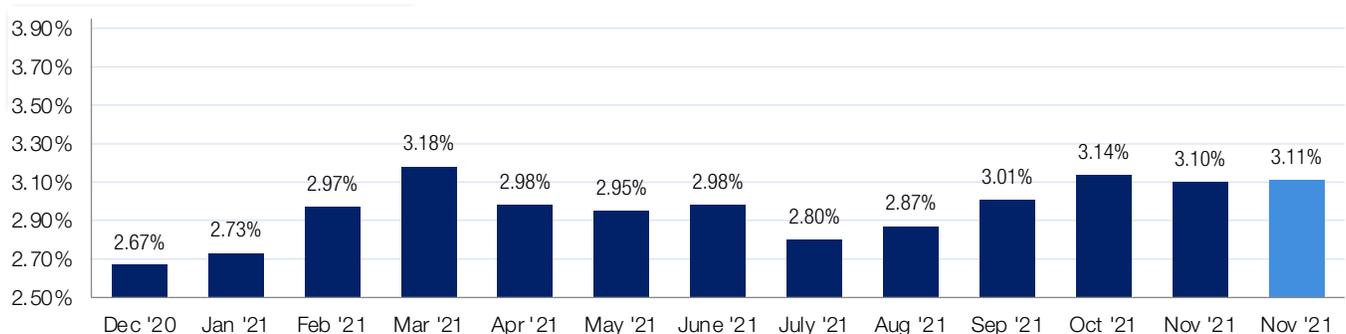
Average Days On Market

12-month comparison, highlighting current month



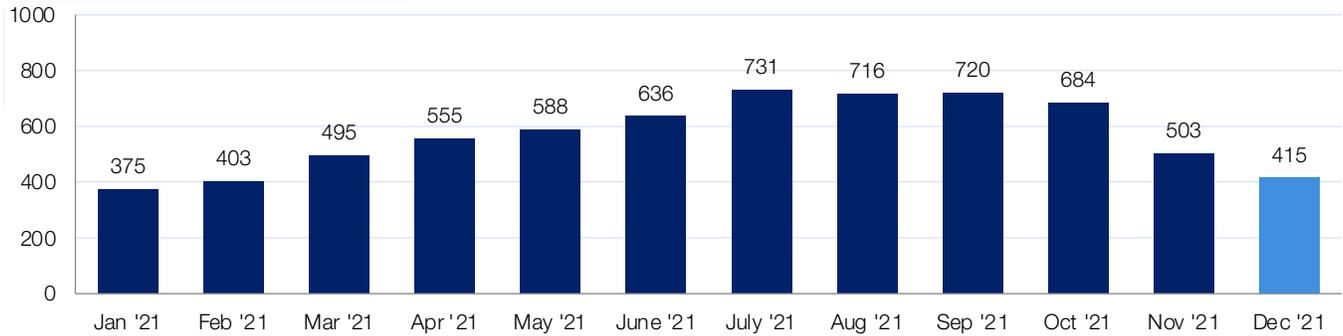
Monthly Mortgage Rates

Monthly 30-year fixed mortgage rates



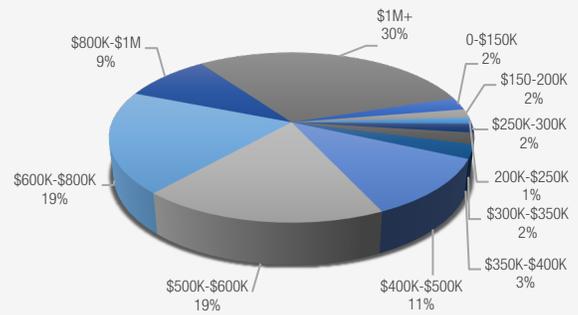
Active Residential Listings

As of 12/15/2021, month/year comparison



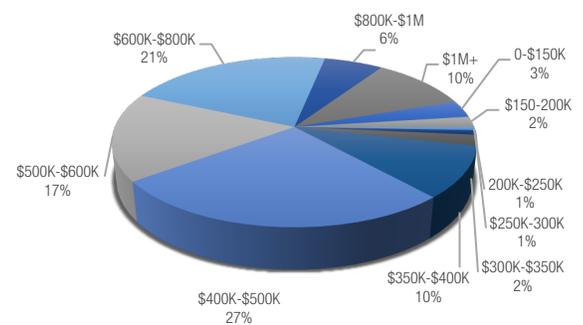
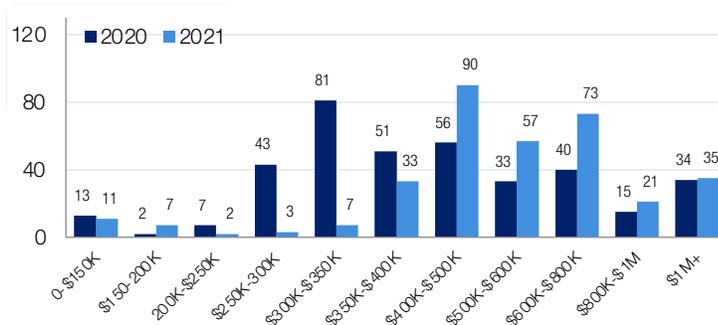
Active Listings By Price Range

Year-over-year comparison as of 12/15/2021



Sold Listings By Price Range

Year-over-year comparison for the month of December





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The information in this report is compiled from a report given by the Coeur d'Alene Association of REALTORS® and to the best of our knowledge is accurate and current.

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