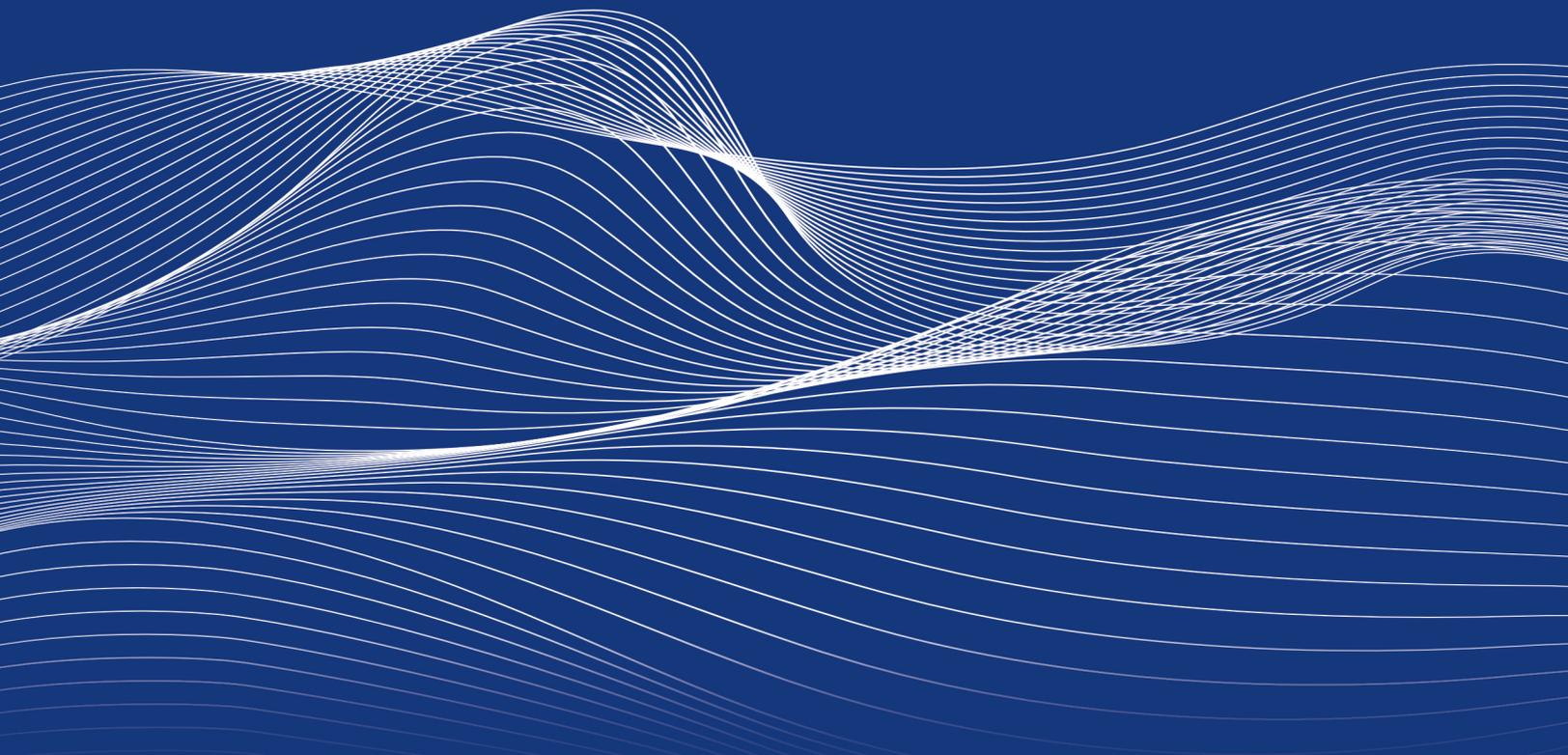


COEUR D'ALENE MARKET REPORT

JANUARY 2021

Trends, Opportunities and Challenges in the
Coeur d'Alene Real Estate Market



Coeur d'Alene's luxury market continues to surge amid inventory shortages.

Average Sales Price

\$517,845

Up 45.8%

Current Listing Inventory

534

Down 59.8%

Average Days On Market

122

Up 0.8%

Median Sales Price

\$403,324

Up 31.1%

Closed Sales

368

Up 15%

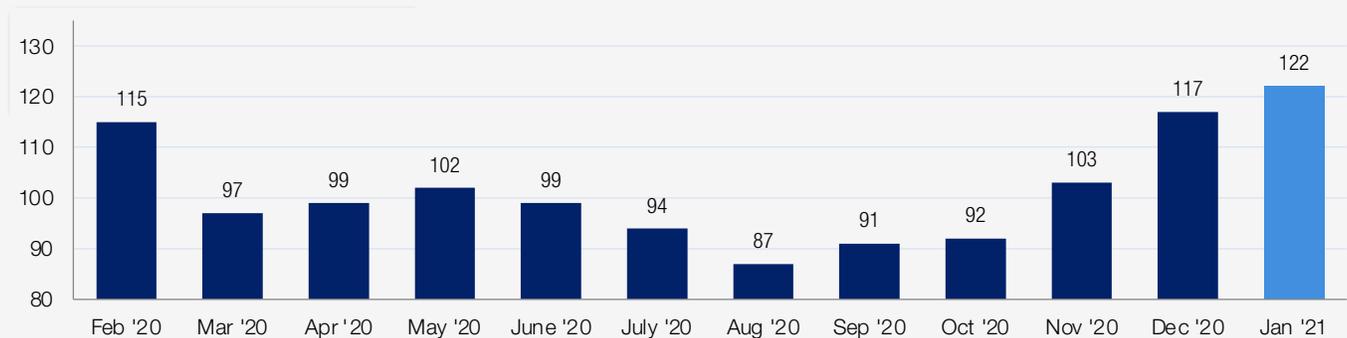
Annual Residential Sales

368

Up 15%

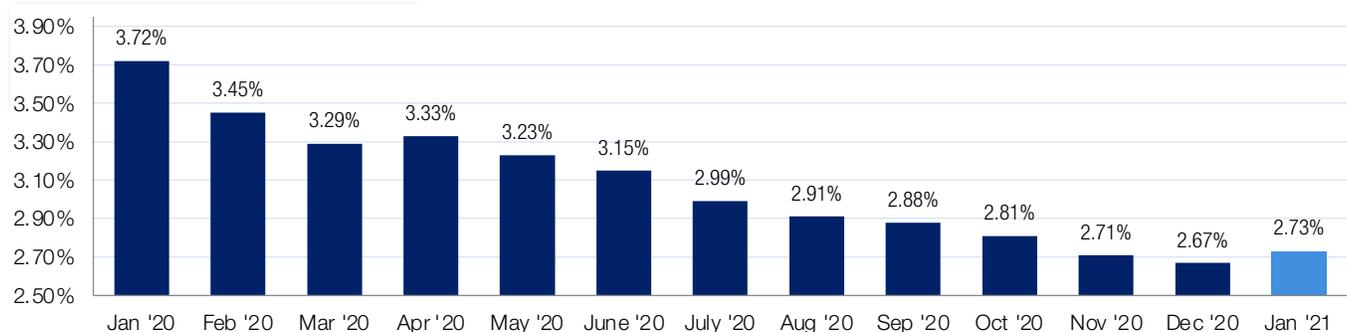
Average Days On Market

12-month comparison, highlighting current month



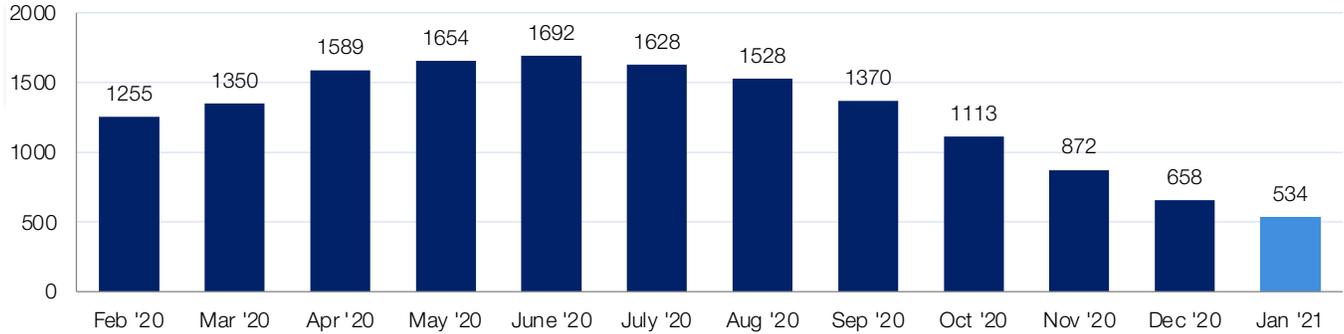
Monthly Mortgage Rates

Monthly 30-year fixed mortgage rates



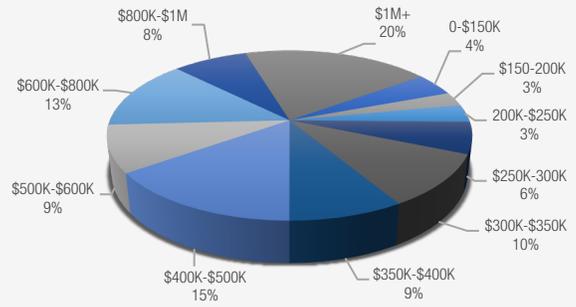
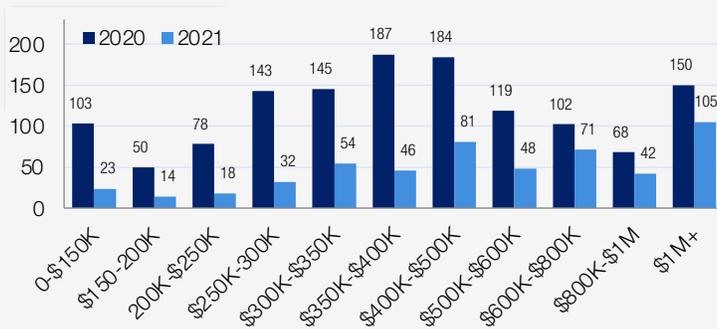
Active Residential Listings

As of 1/15/2021, month/year comparison



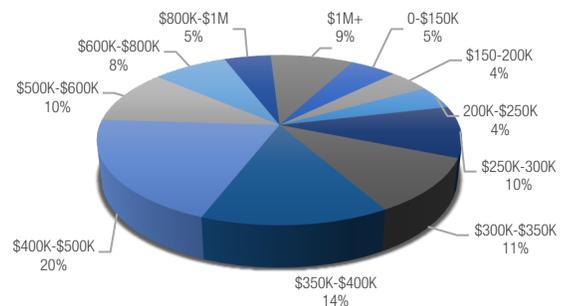
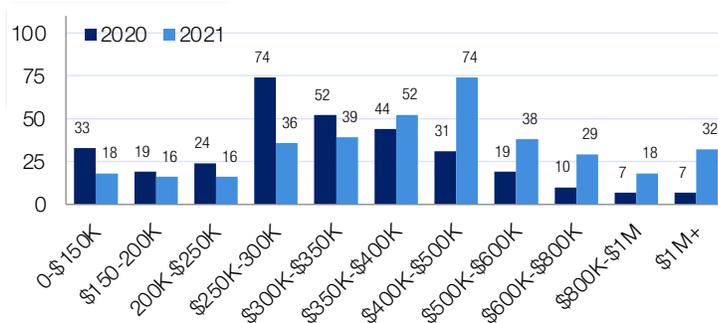
Active Listings By Price Range

Year-over-year comparison as of 1/15/2021



Sold Listings By Price Range

Year-over-year comparison for the month of January





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The information in this report is compiled from a report given by the Coeur d'Alene Association of REALTORS® and to the best of our knowledge is accurate and current.

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