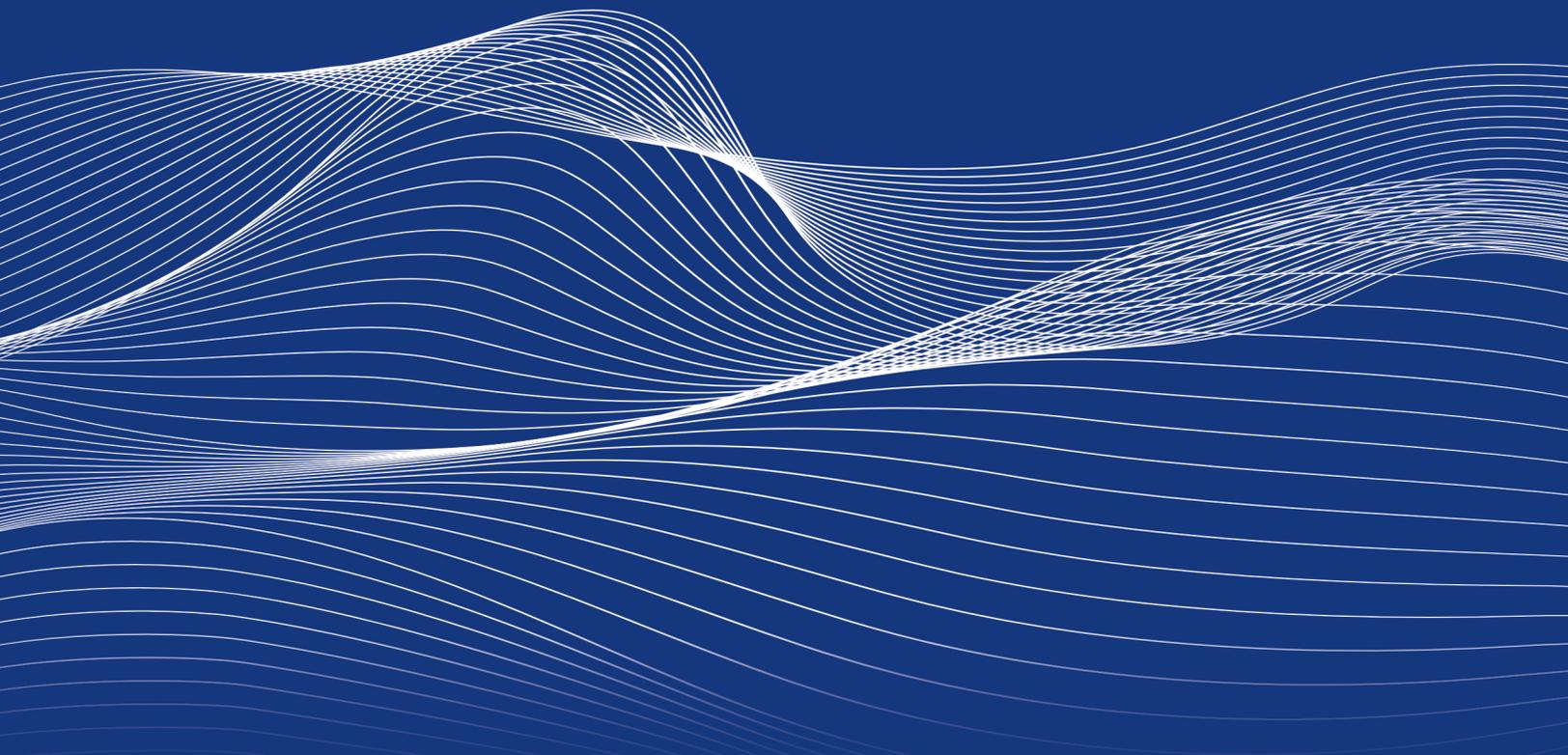


COEUR D'ALENE MARKET REPORT

MARCH 2021

Trends, Opportunities and Challenges in the
Coeur d'Alene Real Estate Market



Housing market frenzy continues as demand rises, inventory dips to record-lows.

Average Sales Price

\$569,800

Up 55.1%

Current Listing Inventory

639

Down 52.7%

Average Days On Market

83

Down 24.1%

Median Sales Price

\$470,000

Up 46.2%

Closed Sales

505

Up 13.2%

Annual Residential Sales

1,283

Up 18.6%

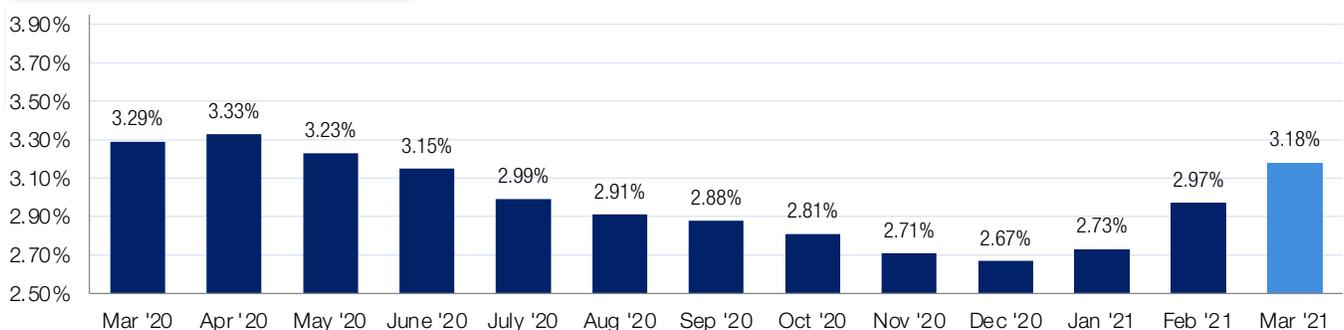
Average Days On Market

12-month comparison, highlighting current month



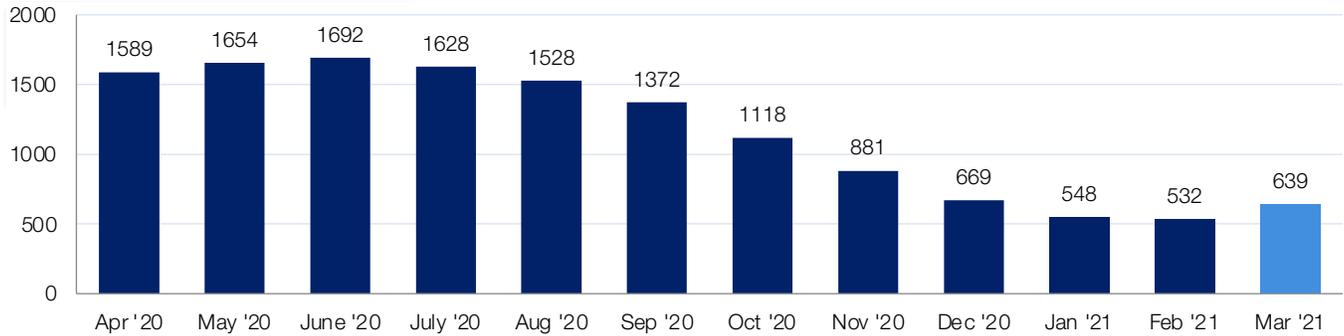
Monthly Mortgage Rates

Monthly 30-year fixed mortgage rates



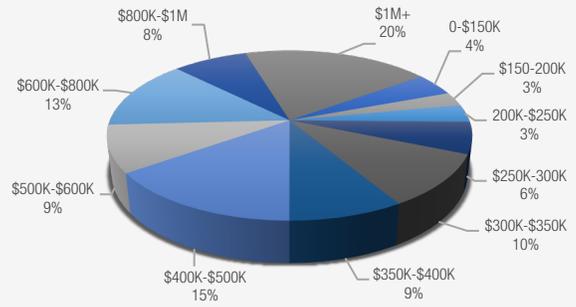
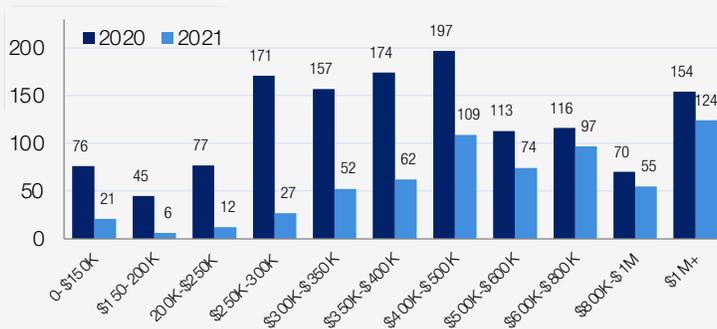
Active Residential Listings

As of 3/15/2021, month/year comparison



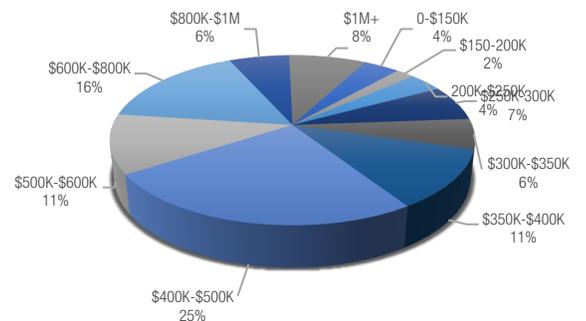
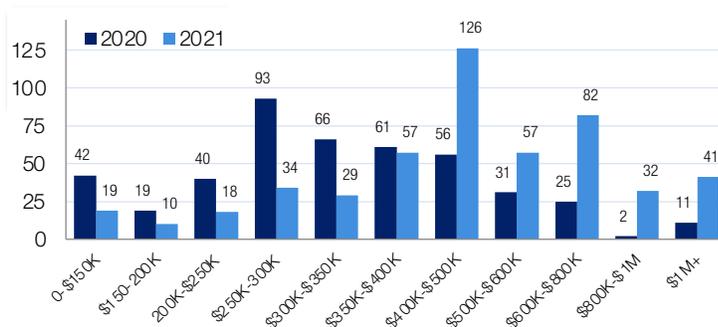
Active Listings By Price Range

Year-over-year comparison as of 3/15/2021



Sold Listings By Price Range

Year-over-year comparison for the month of March





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The information in this report is compiled from a report given by the Coeur d'Alene Association of REALTORS® and to the best of our knowledge is accurate and current.

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