

APRIL 2020

# MARKET REPORT

## SPOKANE WASHINGTON

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**COLDWELL BANKER**  
**TOMLINSON**

# SPOKANE WASHINGTON MARKET SNAPSHOT

## SPOKANE COUNTY

APRIL 2020

 **\$303K**  
AVERAGE SALES PRICE

**15**   
DAYS ON MARKET

 **602**  
CURRENT LISTING  
INVENTORY

**508**   
CLOSED SALES

*April 2020, as compared to April 2019. Information pulled on 5/1/2020*

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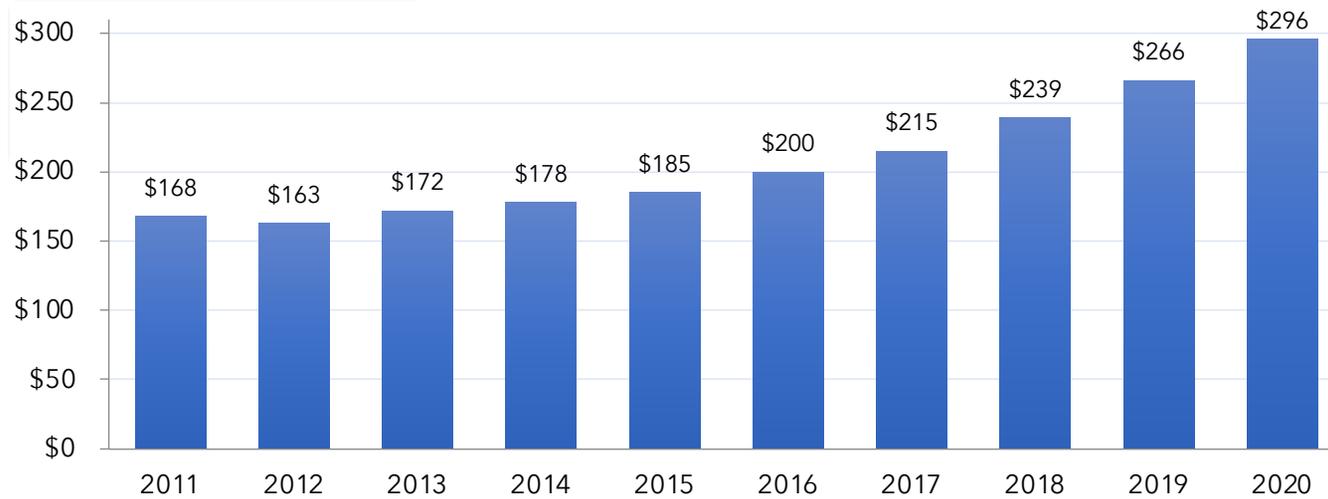


# ANNUAL AVERAGE SALES PRICE

APRIL 2020 YTD

SPOKANE, WA

*Year-to-date average. Total shown in \$Tbousands.  
Information pulled on 5/1/2020*



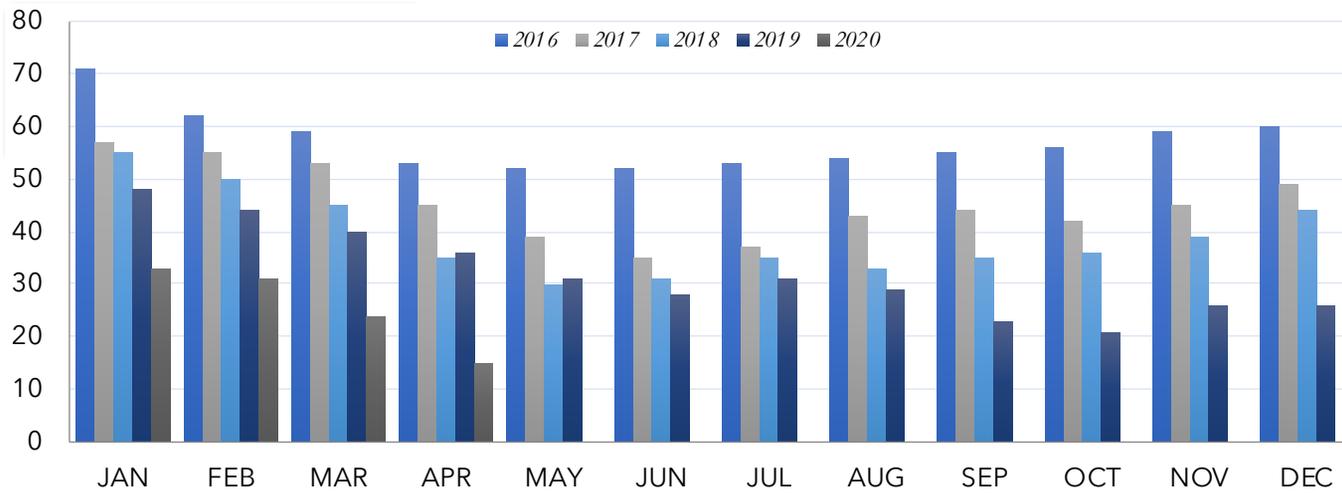
APRIL 2020

# AVERAGE DAYS ON MARKET

APRIL 2020

SPOKANE, WA

Information pulled on 5/1/2020



APRIL 2020

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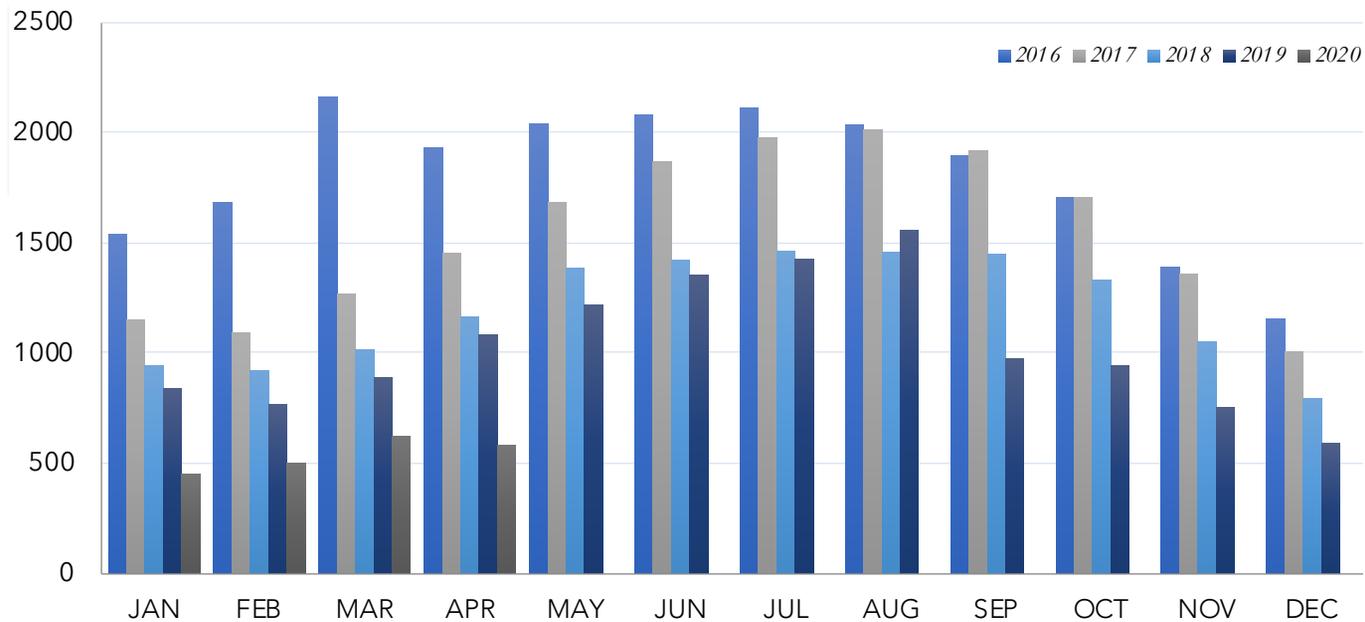
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# ACTIVE RESIDENTIAL LISTINGS

APRIL 2020 YTD

SPOKANE, WA

*January 2020 reflects new system of contingent properties now reported as pending instead of active. Information pulled on 5/1/2020*



APRIL 2020

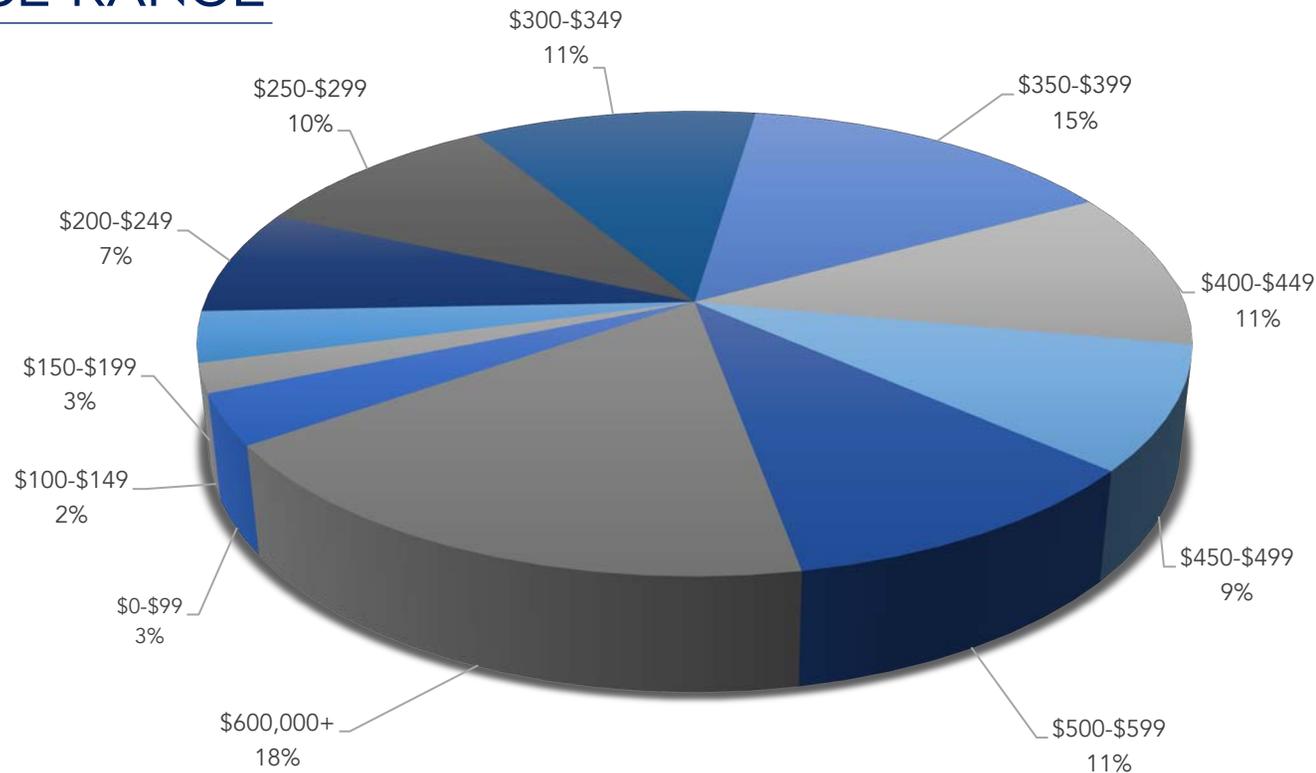
## ACTIVE LISTINGS BY PRICE RANGE

APRIL 2020

SPOKANE, WA

*Information pulled on 5/1/2020*

PRICE RANGE	#
\$0-\$99,999	28
\$100,000-\$149,999	16
\$150,000-\$199,999	28
\$200,000-\$249,999	58
\$250,000-\$299,999	77
\$300,000-\$349,999	87
\$350,000-\$399,999	116
\$400,000-\$449,999	87
\$450,000-\$499,999	68
\$500,000-\$599,999	84
\$600,000+	144
<b>TOTAL</b>	<b>793</b>

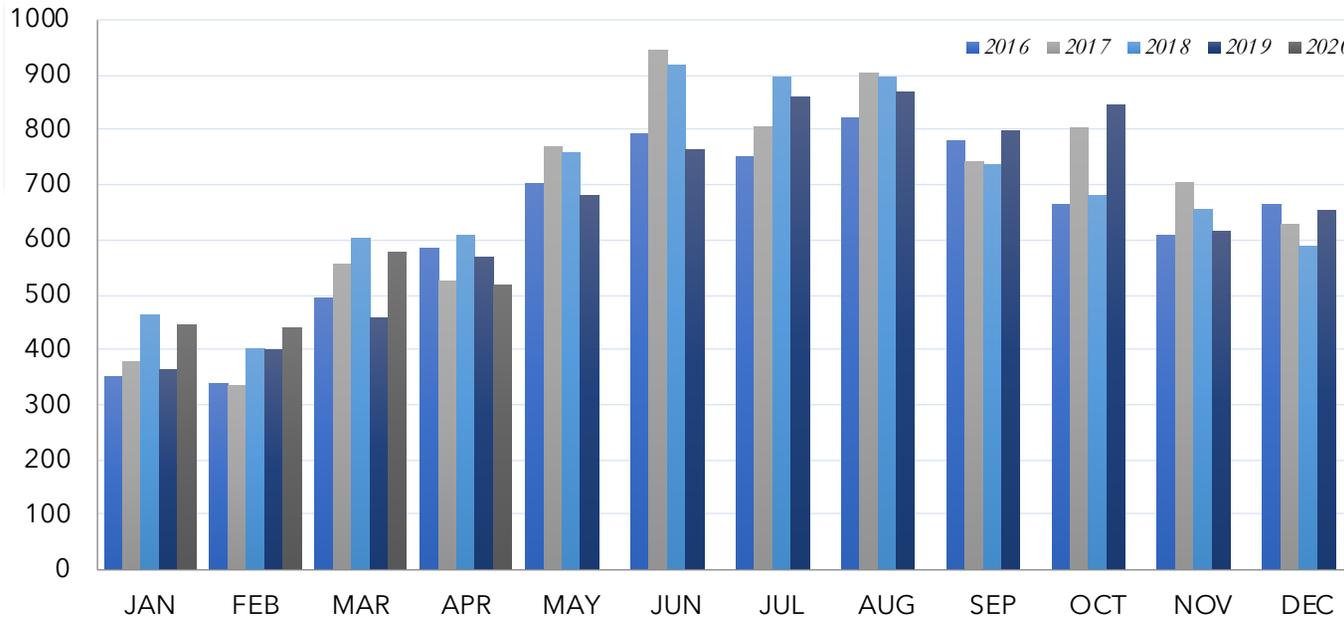


# RESIDENTIAL CLOSED SALES

AS OF APRIL 2020

SPOKANE, WA

*Total units closed per month. Information pulled on 5/1/2020*



APRIL 2020

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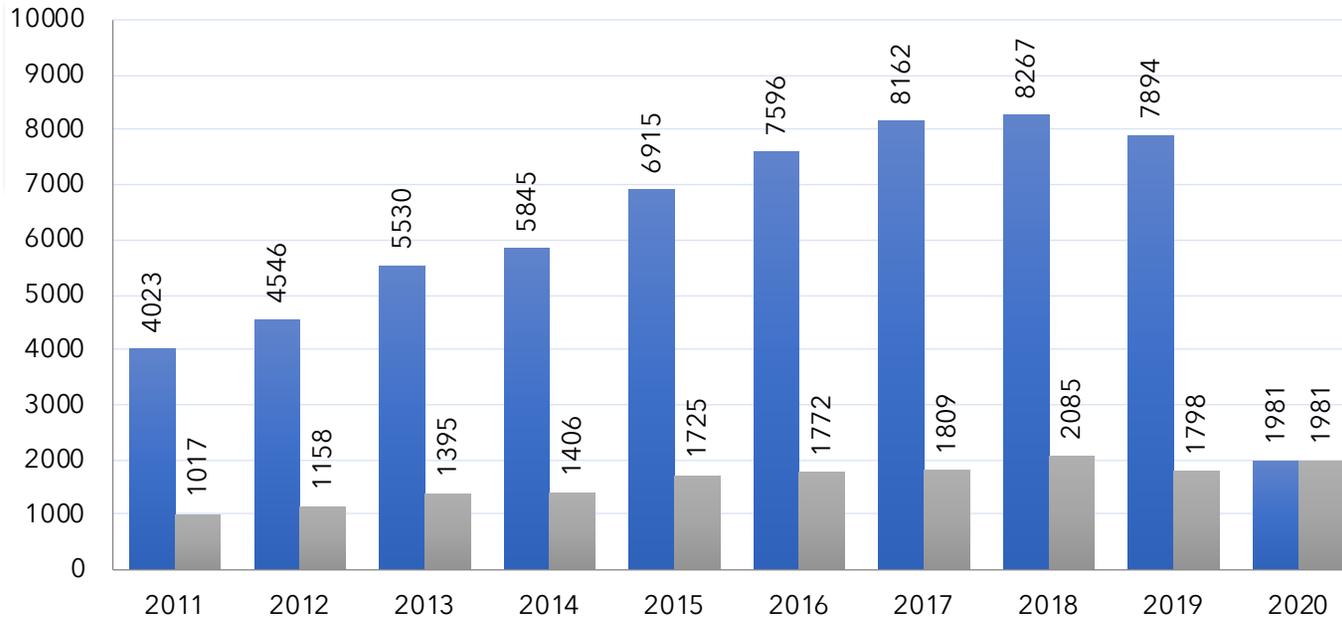
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# ANNUAL RESIDENTIAL SALES

APRIL 2020 YTD

SPOKANE, WA

*Blue represents closed sales for entire year; Grey represents closed sales thru current report month for each year. Information pulled on 5/1/2020*



APRIL 2020

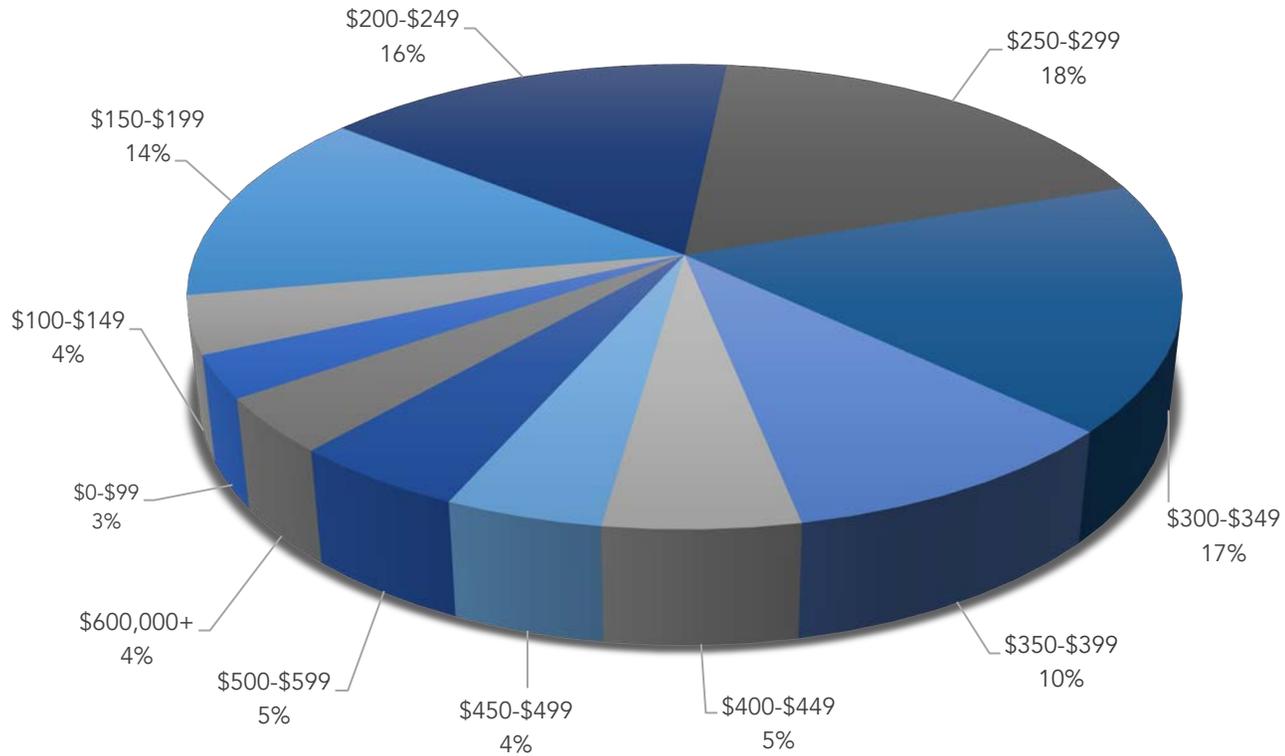
## SOLD LISTINGS BY PRICE RANGE

APRIL 2020

SPOKANE, WA

*Information pulled on 5/1/2020*

PRICE RANGE	#
\$0-\$99,999	17
\$100,000-\$149,999	23
\$150,000-\$199,999	78
\$200,000-\$249,999	91
\$250,000-\$299,999	105
\$300,000-\$349,999	99
\$350,000-\$399,999	56
\$400,000-\$449,999	31
\$450,000-\$499,999	25
\$500,000-\$599,999	28
\$600,000+	22
<b>TOTAL</b>	<b>575</b>

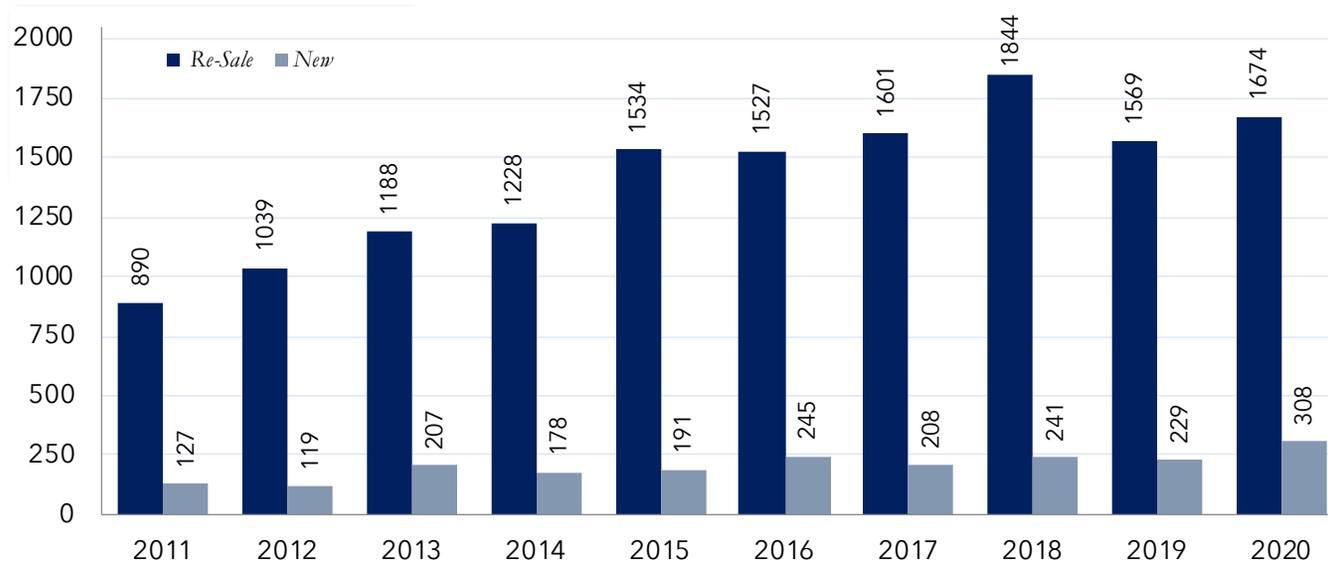


# RESIDENTIAL CLOSED SALES RE-SALE VS NEW CONSTRUCTION

APRIL 2020 YTD

SPOKANE, WA

Total units closed, annually and year-to-date. Information pulled on 5/1/2020



APRIL 2020

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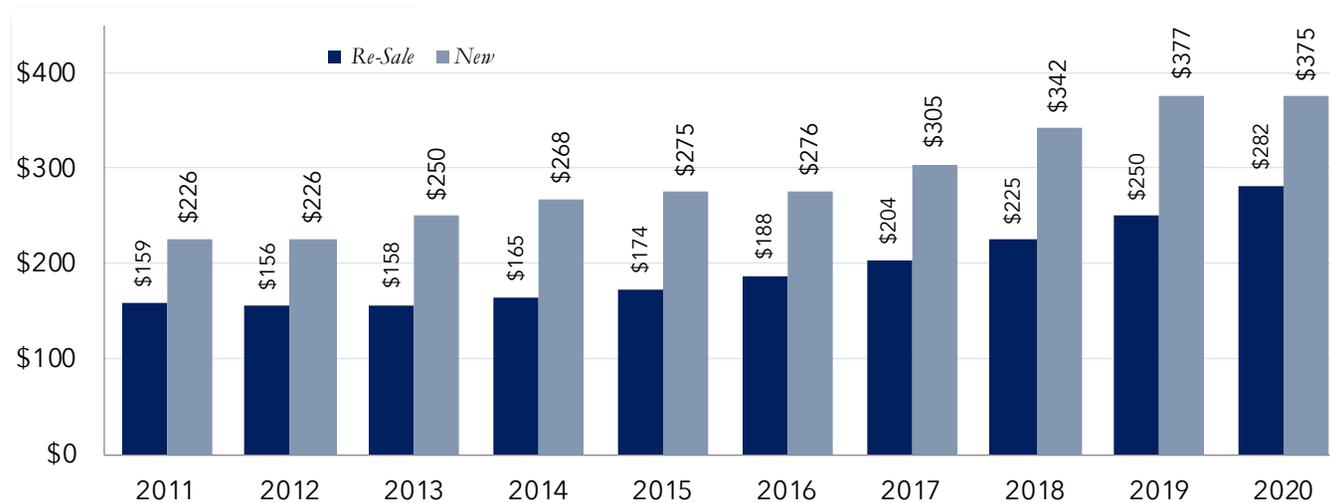
# ANNUAL AVERAGE SALES PRICE

## RE-SALE VS NEW CONSTRUCTION

APRIL 2020 YTD

SPOKANE, WA

*Total shown in \$Thousands. Information pulled on 5/1/2020*



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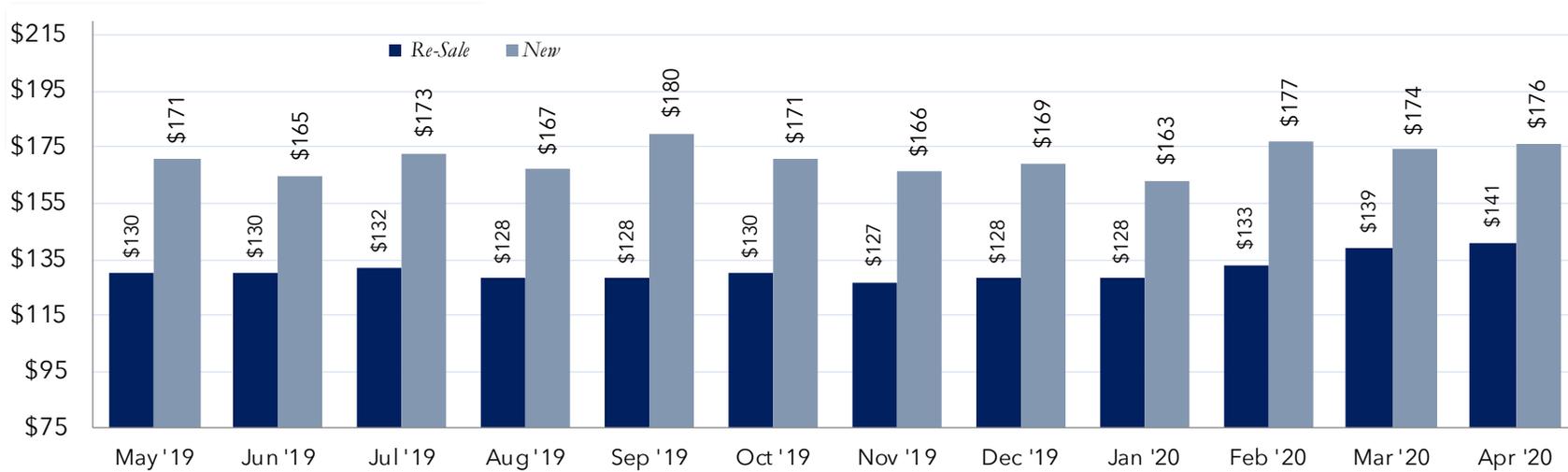
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# AVERAGE PRICE PER SQUARE FOOT

## RE-SALE VS NEW CONSTRUCTION

SPOKANE, WA

Information pulled on 5/1/2020



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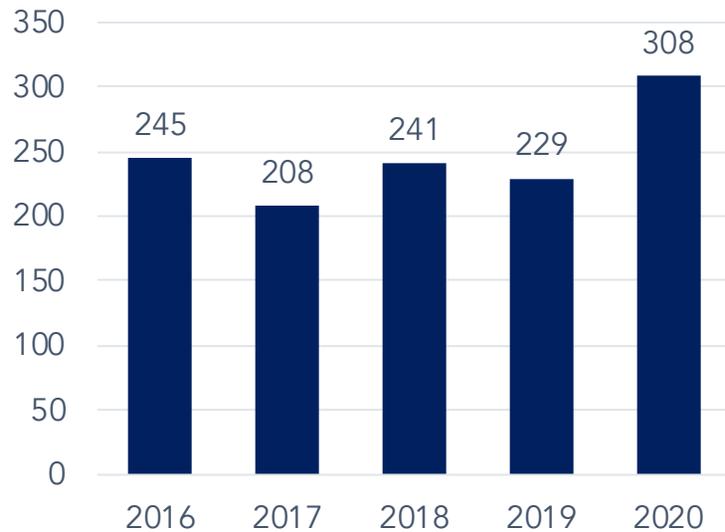
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## ANNUAL NEW CONSTRUCTION SALES

APRIL 2020 YTD

SPOKANE, WA

Total units closed. Information pulled on 5/1/2020

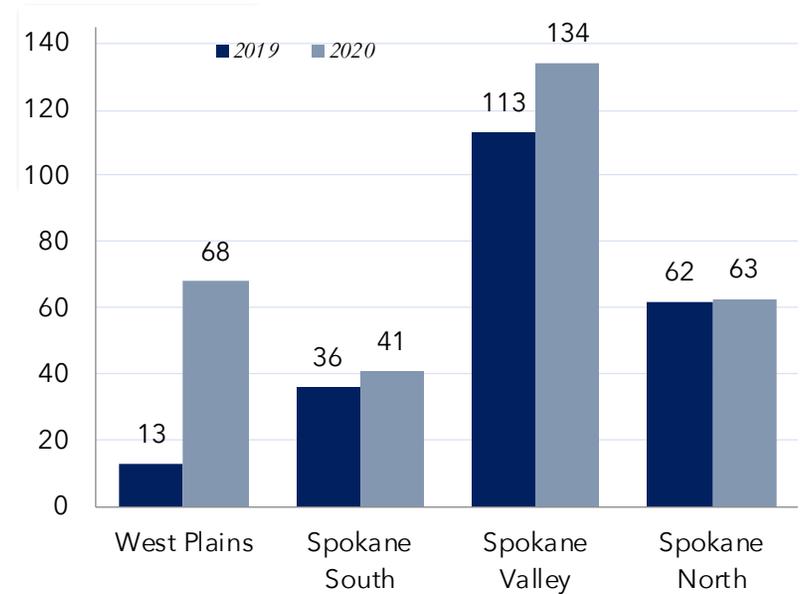


## COMPARISON NEW CONSTRUCTION SALES

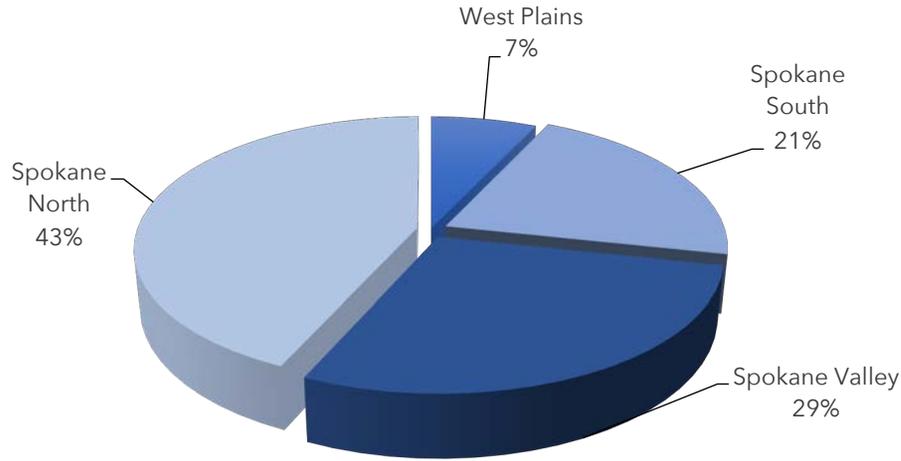
2019 VS 2020 YTD

SPOKANE, WA

Total units closed. Information pulled on 5/1/2020



APRIL 2020



**TWELVE MONTH  
SALES BY AREA**

MAY 2019 THROUGH APRIL  
2020

**TOTAL 7,884**

SPOKANE, WA

*Information pulled on 5/1/2020*

**AVERAGE NUMBER  
OF HOMES SOLD**

APRIL 2020 YTD

SPOKANE, WA

*Information pulled on 5/1/2020*

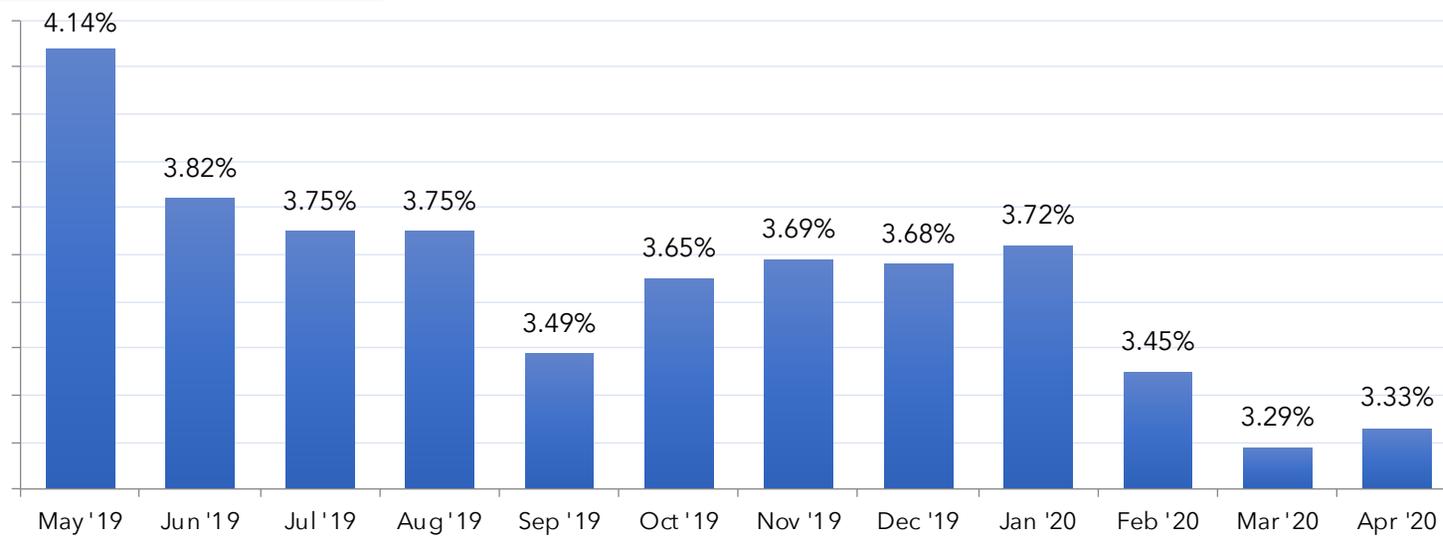
YEAR	TOTAL HOMES SOLD PER YEAR	TOTAL HOMES SOLD PER MONTH	TOTAL HOMES SOLD PER DAY
2020	1982	496	16.38
2019	1798	450	14.98
2018	2085	521	17.38
2017	1809	452	15.08
2016	1772	443	14.78
2015	1725	431	14.38
2014	1406	352	11.72
2013	1395	349	11.63
2012	1158	290	9.65
2011	1017	254	8.48

# MONTHLY MORTGAGE RATES

## 30-YEAR FIXED MORTGAGE

SPOKANE, WA

Information pulled on 5/1/2020



Your Local Spokane Mortgage Specialists



**TONY JONES**  
Sales Manager/Sr. Mortgage Specialist  
NMLS - 487470  
509.220.0259

tony.jones@directorsmortgage.net



**JON BAUGHMAN**  
Sr. Mortgage Specialist  
NMLS - 779888  
707.738.3232

jon.baughman@directorsmortgage.net

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CBSPOKANE.COM



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