

MARCH 2020

# MARKET REPORT

## SPOKANE WASHINGTON

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**COLDWELL BANKER**  
**TOMLINSON**

# SPOKANE WASHINGTON MARKET SNAPSHOT

## SPOKANE COUNTY

MARCH 2020

↑ **\$308K**  
AVERAGE SALES PRICE

**24** ↓  
DAYS ON MARKET

↑ **592**  
CURRENT LISTING  
INVENTORY

**559** ↑  
CLOSED SALES

*March 2020, as compared to March 2019. Information pulled on 4/15/2020*

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# ANNUAL AVERAGE SALES PRICE

## MARCH 2020 YTD

SPOKANE, WA

*Year-to-date average. Total shown in \$Tbousands.  
Information pulled on 4/15/2020*



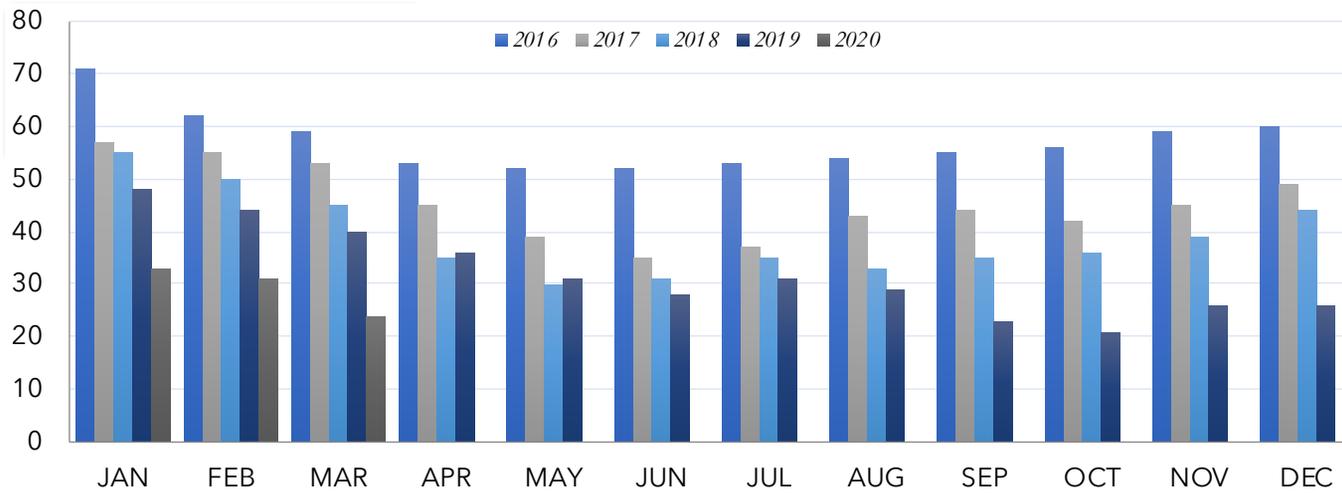
MARCH 2020

# AVERAGE DAYS ON MARKET

MARCH 2020

SPOKANE, WA

Information pulled on 4/15/2020



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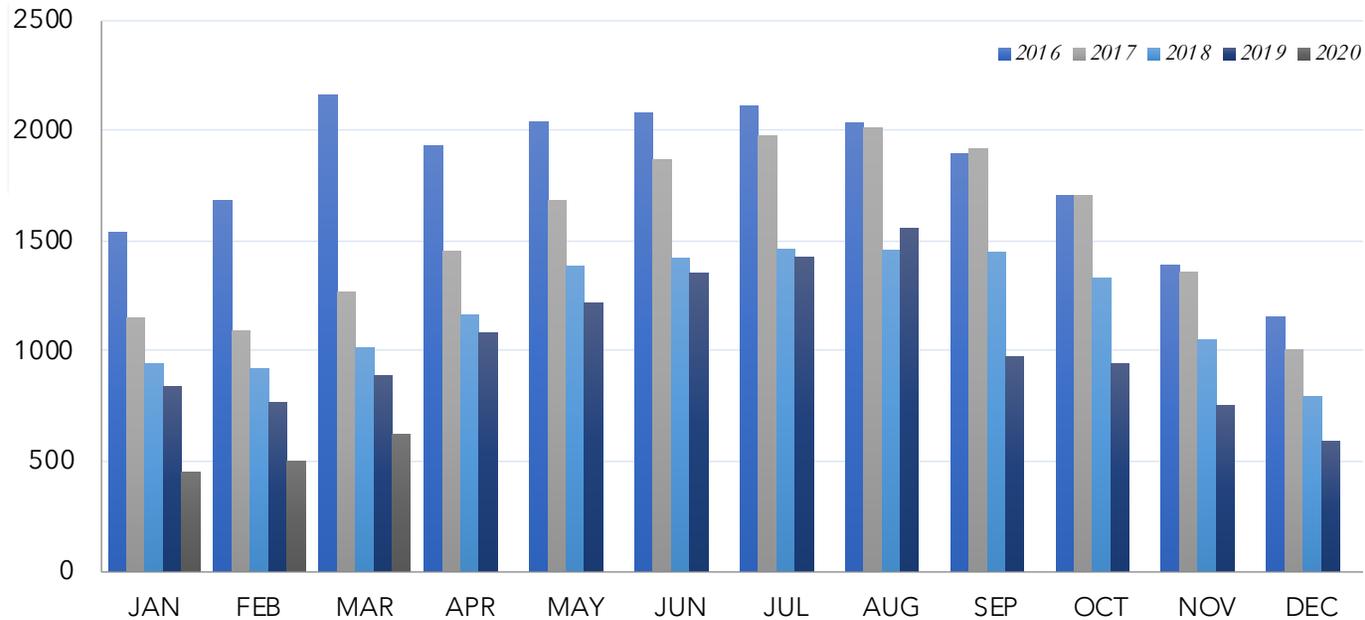
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# ACTIVE RESIDENTIAL LISTINGS

## MARCH 2020 YTD

SPOKANE, WA

*January 2020 reflects new system of contingent properties now reported as pending instead of active. Information pulled on 4/15/2020*



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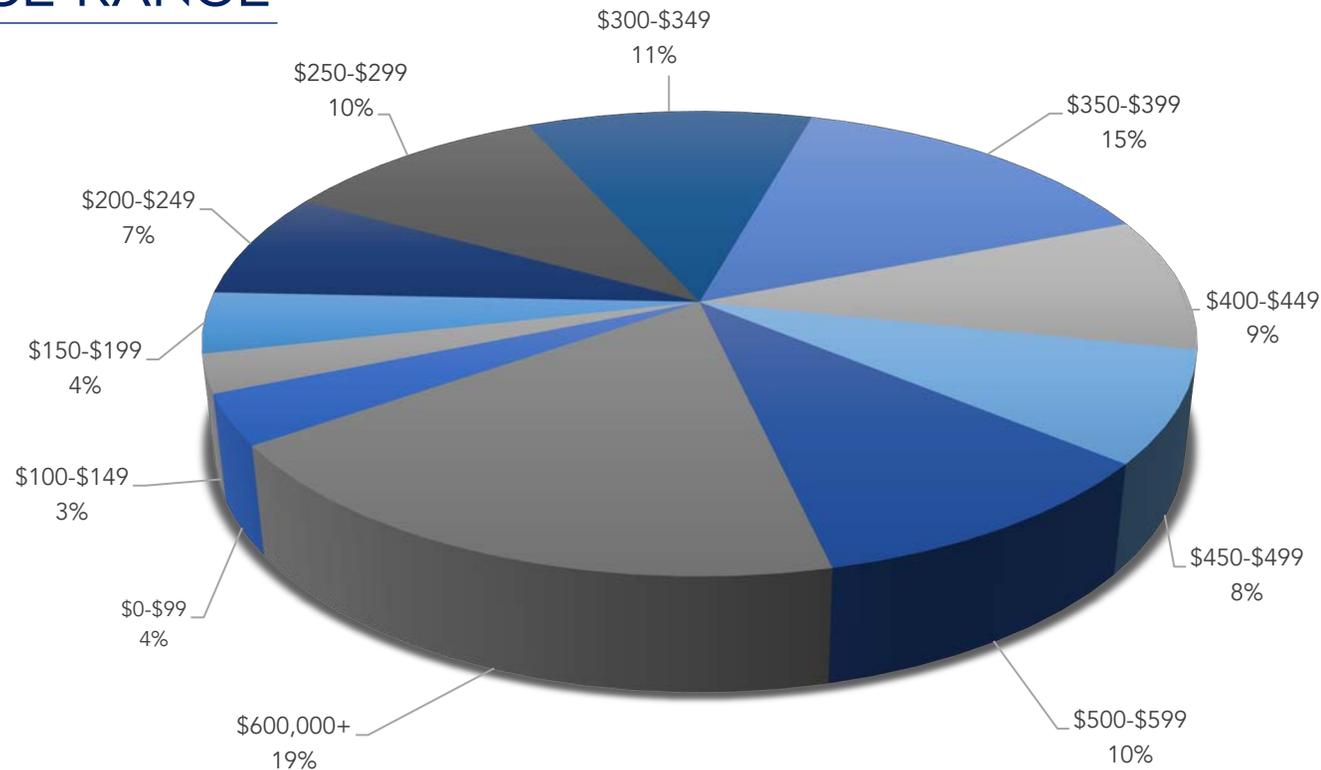
## ACTIVE LISTINGS BY PRICE RANGE

MARCH 2020

SPOKANE, WA

*Information pulled on 4/15/2020*

PRICE RANGE	#
\$0-\$99,999	29
\$100,000-\$149,999	22
\$150,000-\$199,999	35
\$200,000-\$249,999	61
\$250,000-\$299,999	85
\$300,000-\$349,999	91
\$350,000-\$399,999	121
\$400,000-\$449,999	77
\$450,000-\$499,999	64
\$500,000-\$599,999	86
\$600,000+	156
<b>TOTAL</b>	<b>503</b>

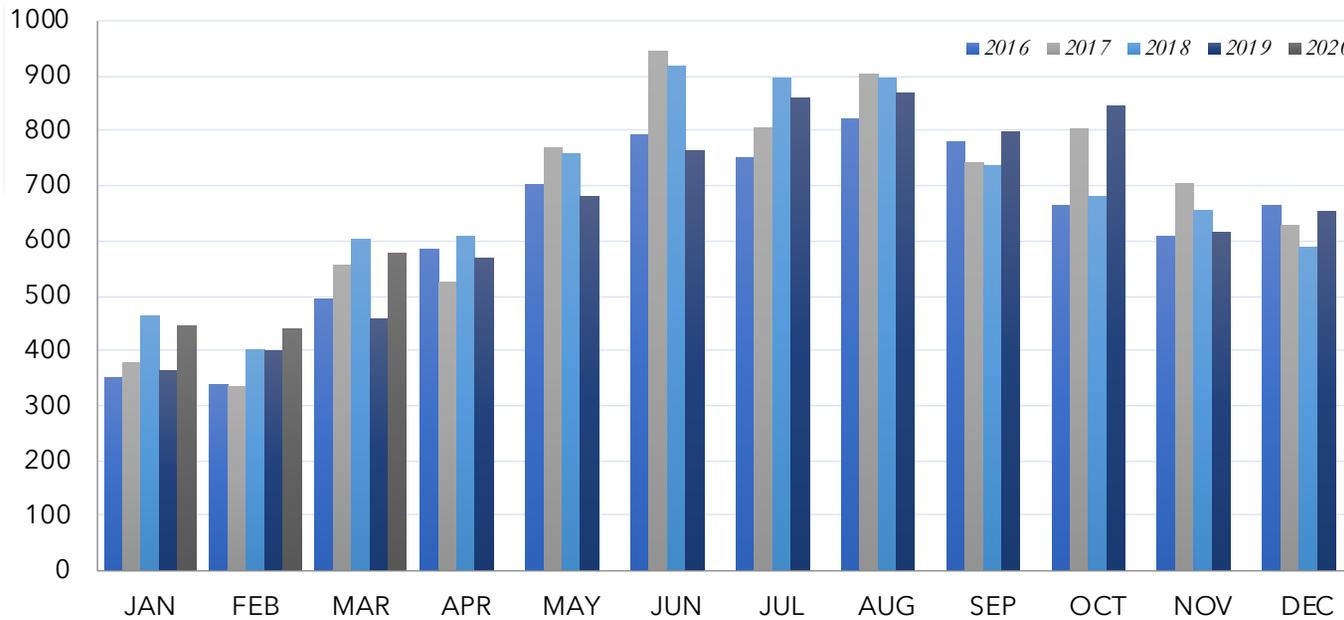


# RESIDENTIAL CLOSED SALES

AS OF MARCH 2020

SPOKANE, WA

*Total units closed per month. Information pulled on 4/15/2020*



MARCH 2020

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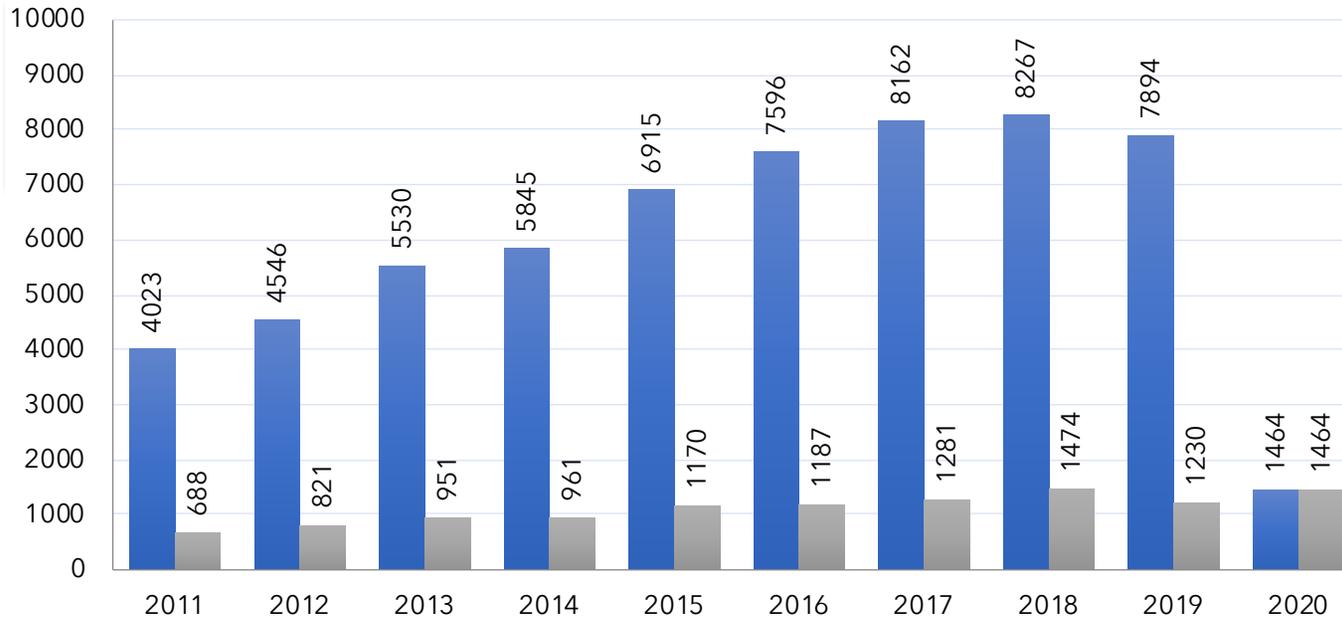
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# ANNUAL RESIDENTIAL SALES

## MARCH 2020 YTD

SPOKANE, WA

*Blue represents closed sales for entire year; Grey represents closed sales thru current report month for each year. Information pulled on 4/15/2020*



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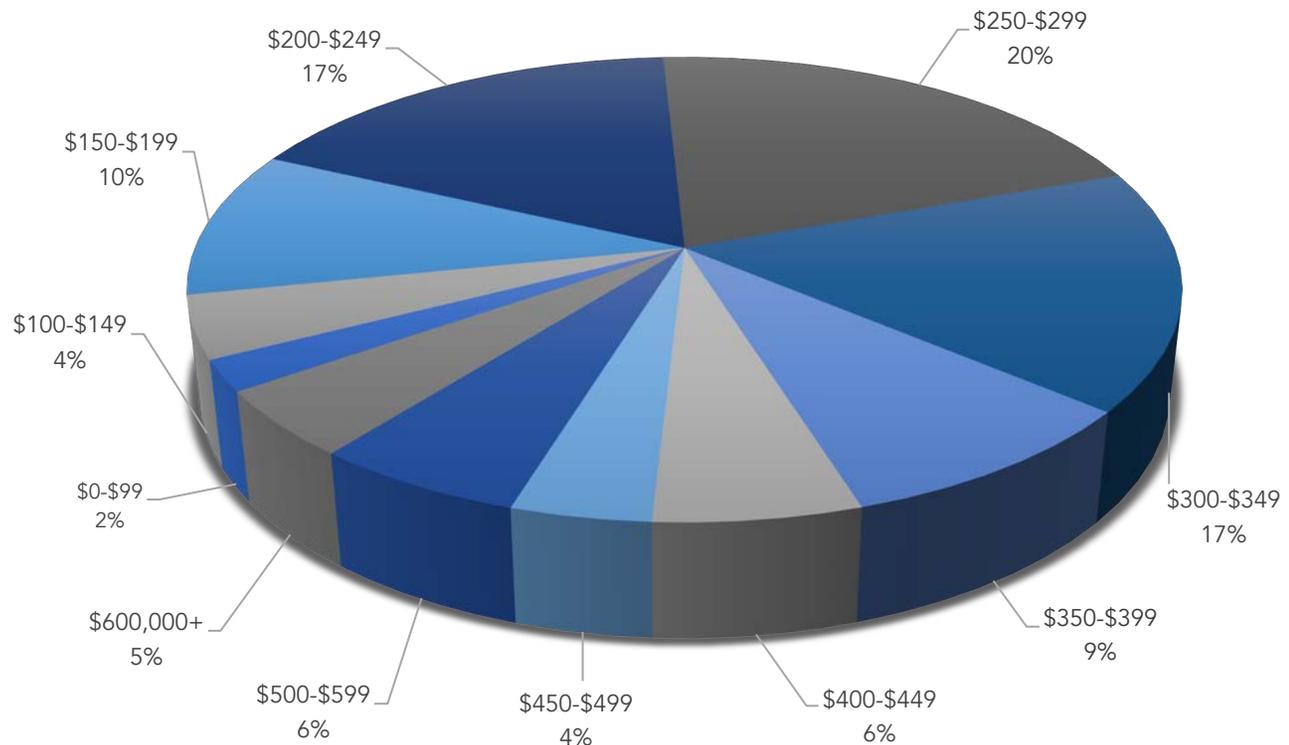
## SOLD LISTINGS BY PRICE RANGE

MARCH 2020

SPOKANE, WA

*Information pulled on 4/15/2020*

PRICE RANGE	#
\$0-\$99,999	14
\$100,000-\$149,999	28
\$150,000-\$199,999	66
\$200,000-\$249,999	111
\$250,000-\$299,999	131
\$300,000-\$349,999	108
\$350,000-\$399,999	58
\$400,000-\$449,999	37
\$450,000-\$499,999	25
\$500,000-\$599,999	38
\$600,000+	30
<b>TOTAL</b>	<b>646</b>



# RESIDENTIAL CLOSED SALES RE-SALE VS NEW CONSTRUCTION

MARCH 2020 YTD

SPOKANE, WA

*Total units closed, annually and year-to-date. Information pulled on 4/15/2020*



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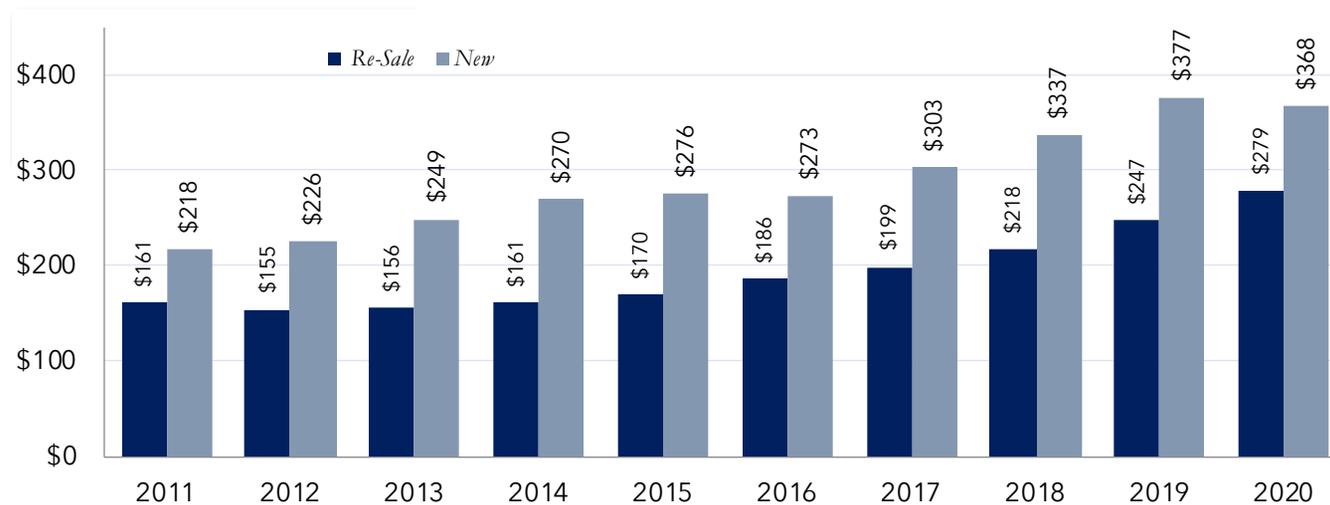
# ANNUAL AVERAGE SALES PRICE

## RE-SALE VS NEW CONSTRUCTION

MARCH 2020 YTD

SPOKANE, WA

*Total shown in \$Thousands. Information pulled on 4/15/2020*



MARCH 2020

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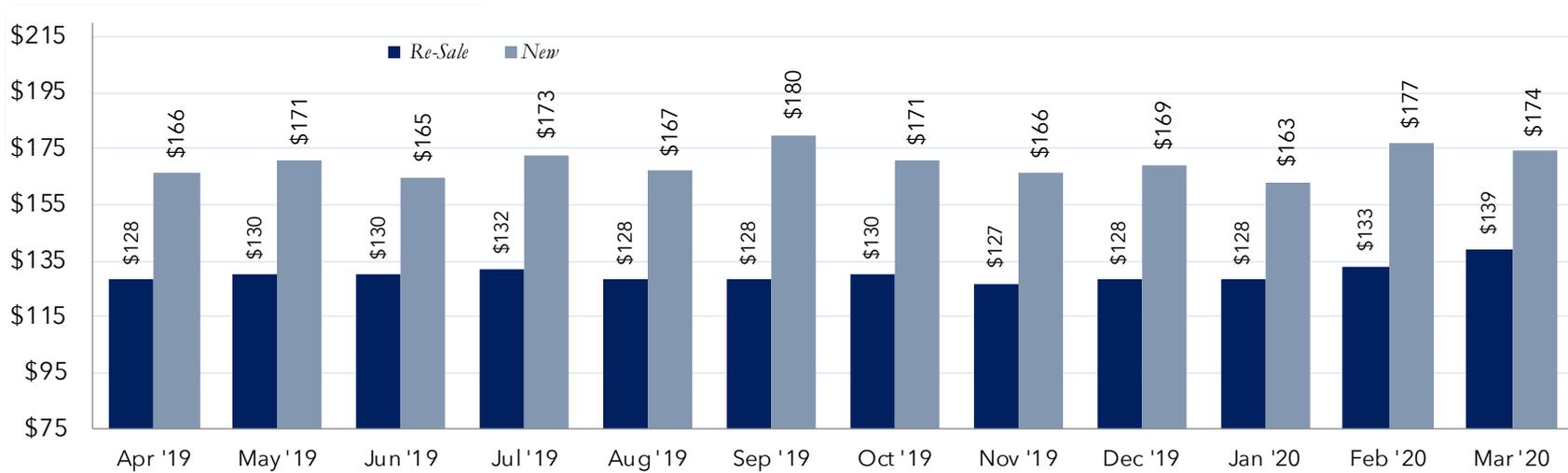
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# AVERAGE PRICE PER SQUARE FOOT

## RE-SALE VS NEW CONSTRUCTION

SPOKANE, WA

Information pulled on 4/15/2020



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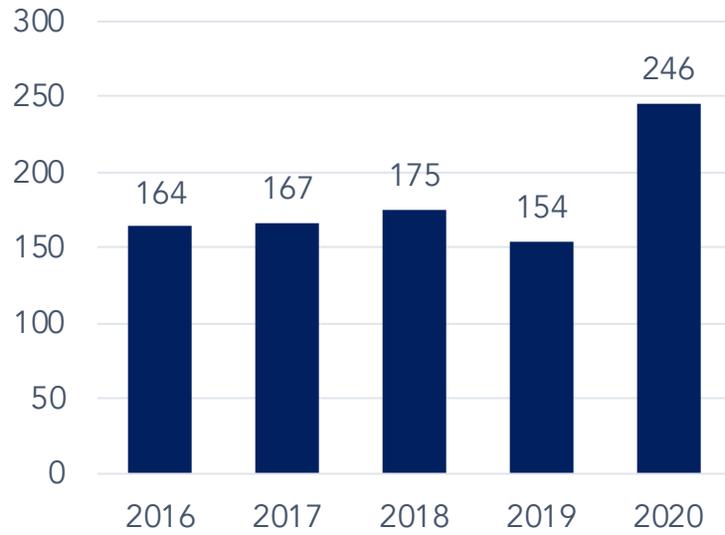
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## ANNUAL NEW CONSTRUCTION SALES

MARCH 2020 YTD

SPOKANE, WA

Total units closed. Information pulled on 4/15/2020

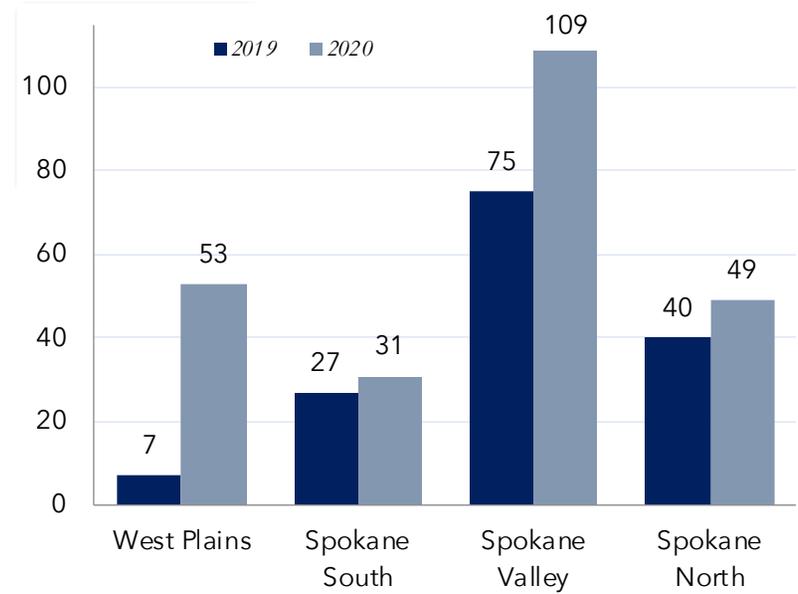


## COMPARISON NEW CONSTRUCTION SALES

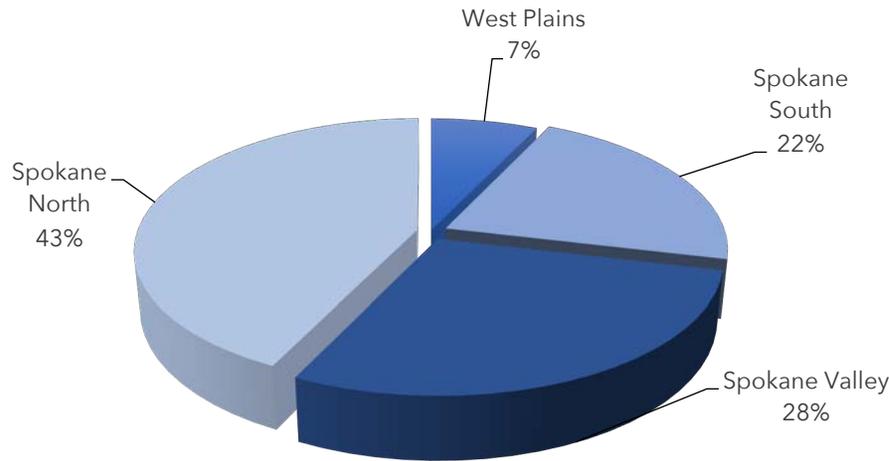
2019 VS 2020 YTD

SPOKANE, WA

Total units closed. Information pulled on 4/15/2020



MARCH 2020



## TWELVE MONTH SALES BY AREA

APRIL 2019 THROUGH  
MARCH 2020

**TOTAL 7,933**

SPOKANE, WA

*Information pulled on 4/15/2020*

## AVERAGE NUMBER OF HOMES SOLD

MARCH 2020 YTD

SPOKANE, WA

*Information pulled on 4/15/2020*

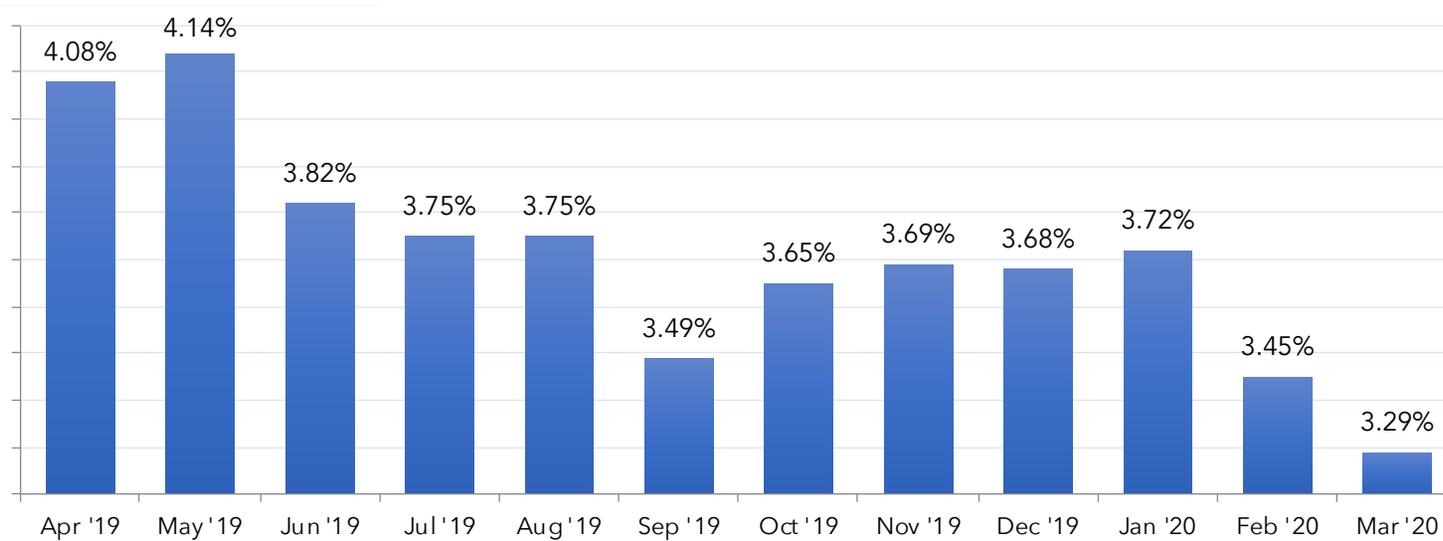
YEAR	TOTAL HOMES SOLD PER YEAR	TOTAL HOMES SOLD PER MONTH	TOTAL HOMES SOLD PER DAY
2020	1464	488	16.09
2019	1230	410	13.52
2018	1474	491	16.20
2017	1281	427	14.08
2016	1187	396	13.04
2015	1170	390	12.86
2014	961	320	10.56
2013	951	317	10.45
2012	821	274	9.02
2011	688	229	7.56

# MONTHLY MORTGAGE RATES

## 30-YEAR FIXED MORTGAGE

SPOKANE, WA

Information pulled on 4/14/2020



### Your Local Spokane Mortgage Specialists



**TONY JONES**  
Sales Manager/Sr. Mortgage Specialist  
NMLS - 487470  
509.220.0259

tony.jones@directorsmortgage.net



**Jon Baughman**  
Sr. Mortgage Specialist  
NMLS - 779888  
707.738.3232

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